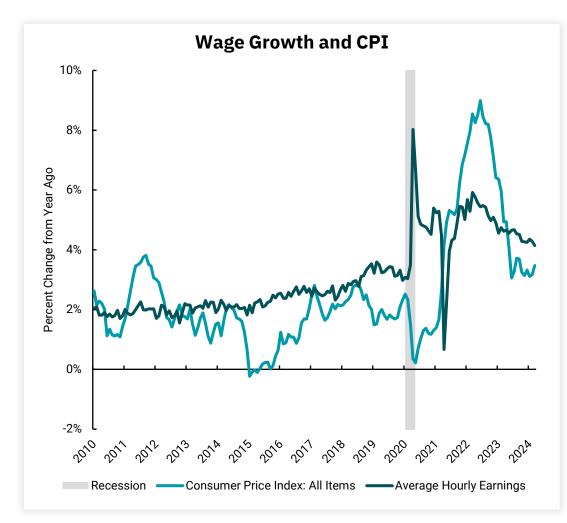
INVESTMENT MANAGEMENT

Weekly market update

Chart of the week (Apr. 12, 2024)





As I travel and get the opportunity to interact with individual investors, company employees and owners, there is one economic topic on which everyone has an opinion—inflation. And why not? It impacts everyone, which means we all have a perspective on its impacts and opinions on what to do about it. Meanwhile, inflation is also an area where the disconnect, as the language of economists or politicians and the meaning to actual participants in the real economy can vary widely.

As a prime example, the common economic and political message today is that inflation is declining. Is it really? It depends on the definition of "declining." For economists and politicians, the definition of "declining" is that, if inflation was at 9% and is now at 3%, then inflation is declining. However, for most real-economy participants, the definition of "declining" is outright price declines, not prices still going up but at a slower pace. Well, we have a word for outright price declines: deflation.

Still, for many, an economist or politician talking about declining inflation is like hitting your thumb with a hammer, and then hitting your thumb again but not as hard and being told the second hit is better than the first. As an aside, we see the same thing when politicians talk about cutting spending but, in fact, they are only slowing the growth rate of spending. They are still spending more—just not as much as they were going to spend before. This brings us to this week's chart, which shows a longer-term view of wage growth versus the headline Consumer Price Index (CPI), which is one measure of inflation. We know the Fed thinks about "core" inflation when it comes to monetary policy, but as consumers, we live in a "headline" CPI world.

We can see a few things looking at the data. First, things were much more stable before the pandemic and, for the most part, real incomes were rising as wage growth exceeded headline inflation. This was a period marked by improving consumer sentiment. Second, the pandemic clearly upset the stability we had been seeing. The spike in real wages occurred as inflation fell and Congress showered the economy and consumers with stimulus payments. As stimulus slowed and inflation ramped higher, real wages fell until wage growth rebounded. Yet wages did not rebound fully enough to make up for the increase in inflation, resulting in a multi-month period of negative real wage growth. Not surprisingly, this period was accompanied by a decline in consumer sentiment. More recently, as inflation has been falling from its peak, wage growth, while declining, is back at levels that produce real wage gains for consumers.

However, the message of wage earners doing better is lost when considering the aggregate impact of the period when inflation was far outstripping wage gains. That is, over the total period from 2021 forward, inflation has outpaced wage gains. If recent trends hold, we expect consumers to begin to feel better. As it is, however, our collective "thumbs" still ache from the period of inflation reducing our overall standard of living, and while one definition of inflation is getting better, prices are still moving up.

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Weekly market update



Commentary (Apr. 12, 2024)

Domestic Equities

- U.S. Stocks were down for the week. The S&P 500 Index lost over 1.5%, and the Dow Jones Industrial Average and the Russell 2000 Index both lost close to 3% Tech stocks were more resilient, with the Nasdaq Composite notching to a new high on Thursday and ending the week only slightly negative.
- Markets sold off sharply mid-week on inflation concerns, as Consumer Price Index (CPI) data released Wednesday was hotter than expected. Fed meeting minutes released that same day indicated that the central bank is prepared to keep rates high for longer if inflation proves stubborn.
- Stocks rallied on Thursday on better inflation news from the Producer Price Index (PPI) report and hopefulness coming into earning season. Still, rate cut expectations have come down significantly, and investors will be looking for signs of economic strength despite high rates in the reports. Some of the largest U.S. banks kicked off earnings season Friday with mixed results.

Bonds

- U.S. Treasury yields moved higher on hotter-than-expected CPI data for March. However, rates closed the week off the highs on rising geopolitical concerns and PPI increasing only moderately in March.
- The ECB left rates unchanged on Thursday but signaled that a June rate
 cut is likely, with a few governors already sufficiently confident about
 inflation. The futures market ended the week, assigning a +90% probability
 that the ECB will cut in June.
- Japanese rates made new highs across the curve on speculation that the Bank of Japan (BOJ) will have to raise rates further this year to fight inflation. The exchange rate between the Japanese yen and the U.S. dollar also made a three-decade low, with the BOJ failing to intervene in the currency markets despite verbal warnings from officials.

International Equities

- The impact of the U.S. inflation data and rising geopolitical risk in the Middle East rattled investors, sending oil and gold higher and putting pressure on foreign stock markets.
- Foreign stocks experienced a downturn this week, with multiple European markets witnessing a drop, primarily due to the weakness in the region's financial sector. The European Central Bank (ECB) held interest rates steady for the fifth consecutive meeting, with a growing consensus that a rate cut could come at the June meeting.
- Emerging markets turned in mixed results, with markets across Asia faring better than those across Latin America. However, China's economy continues to face headwinds, as the country's exports fell 7.5% in March, well below economist forecasts. The data casts doubt on the outlook for the world's second-largest economy.

Economics

- The Bureau of Labor Statistics (BLS) reported that the Consumer Price Index (CPI-U) increased by 0.4% in March, with most of the monthly increase due to higher prices for gasoline and shelter. Over the prior one-year period, inflation increased by 3.5%. Core CPI, which excludes food and energy, increased 3.8% over the prior 12 months, with most of the increase due to shelter costs, which rose 5.7%. Motor vehicle insurance increased 22.2%.
- The BLS Producer Price Index (PPI) increased 0.2% in March as services increased 0.3% while goods declined 0.1%. Over the prior 12 months, prices for final demand increased by 2.1%.
- The Department of Labor reported initial claims for unemployment insurance were 211,000 for the week ending April 6, slightly below the four-week average of 214,250.
- Retail sales will be released on Monday.



Weekly Market Update

For Week Ending April 12, 2024

Markets					Equi	ty Styl	е							Economic Data		
	Last Price	Change From Prior Week	Change From Year End	Change From Year Ago	5,70	0 ¬									Last Release	Year Ago
Capital Markets	240111100							S&P 500						Inflation		
Dow Jones Industrial Avg	37.983.24	-2.4%	1.3%	15.3%	5,20	10 -						mm	~~	CPI Headline Inflation	3.5%	5.0%
S&P 500 Index	5,123.41	-1.5%	7.9%	27.2%	4,70	n -					~~	7		CPI Core Inflation	3.8%	5.6%
		-0.4%	8.0%	36.7%			^	~~~~	~~~.	_					2.8%	4.8%
NASDAQ Composite	16,175.09				4,20	0		_						Personal Consumption Exp (PCE) Core	2.8%	4.8%
S&P 400 Midcap Index	2,899.72	-3.0%	4.7%	18.7%	3,70									1		
S&P 600 Smallcap Index	1,270.05	-2.9%	-3.2%	11.3%	3,70	0 7								Jobs		
MSCI EAFE	8,032.73	-1.1%	3.2%	10.6%	3,20	0 -								Unemployment Rate (U3)	3.8%	3.5%
MSCI Emerging Markets	546.12	-0.4%	2.3%	7.6%										Broader Unemployment Rate (U6)	7.3%	6.7%
Bloomberg US Agg	2,107.58	-0.7%	-2.5%	-0.7%	2,70	10 -								JOLT Survey (in millions)	8.76	9.85
Bloomberg Municipal 5 Yr	484.86	0.0%	-0.8%	0.7%	2.20	0				-	-			Jobless Claims (000's)	211	220
Bloomberg US Corporate	3,149.00	-0.7%	-2.2%	1.9%		Apr-23	Jun-2	3 Aug-2	23 Oct-23	Dec	c-23	Feb-24	Apr-24	Change in Non-Farm Payroll (000's)	303	146
Bloomberg Glb Agg ex US Hdg	565.90	0.0%	0.2%	5.5%		, .p. 20	00	,	.0 00.20	20.	0 20	. 00 2 .	7 tp: 2 .	Average Hourly Earnings (Y/Y % Change)	4.1%	4.6%
Bloomberg High Yield	2,489.58	-0.6%	0.4%	9.4%								_		gc (,e cgc,		
MSCI US REIT Index	2.031.64	-2.0%	-5.5%	4.5%			1 Month	*			Ye	ear to Date) *	Consumer & Spending		
Bloomberg Commodity Index	239.91	0.1%	6.0%	0.9%		Value	Core	Growth			Value	Core	Growth	Consumer Confidence (Conf Board)	104.7	104.0
bloomberg commodity maex	255.51	0.170	0.070	0.570		value	0016	Clowin	-	_	value	COIC	Clowill	,	19,189	18.297
	Land Balan Mintel	Dalaa Maala	V F I	V A	ge	4.00	0.00	0.04		ge	2.00	7.00	44.00	Consumer Spending (\$ Bil)		
V B-t	Last Price/Yield	Prior Week	Year End	Year Ago	-arge	-1.98	-0.88	0.01	> 10%	Large	3.26	7.86	11.88	Consumer Credit (\$ Bil)	5,051	4,926
Key Rates														Retail Sales (\$ Bil)	701	690
Fed Funds Target	5.50%	5.50%	5.50%	5.00%	-					73						
3-Month Treasury	5.38%	5.36%	5.33%	4.94%	Mid	-2.17	-1.65	-1.19	0% - 10%	Μġ	-1.50	4.69	10.72	Housing		
1-Year Treasury	5.13%	5.05%	4.76%	4.64%										Housing Starts (000's)	1,521	1,436
2-Year Treasury	4.90%	4.75%	4.25%	3.96%	=					=				Case-Shiller Home Price Index	310.46	292.81
5-Year Treasury	4.56%	4.39%	3.85%	3.46%	Small	-3.36	-2.17	-1.01	<0%	Small	-6.29	-3.17	-0.04			
7-Year Treasury	4.55%	4.41%	3.88%	3.42%	ώ					ισ				U.S. Productivity		
10-Year Treasury	4.52%	4.40%	3.88%	3.39%	-	S&P Indice	es			_				Real Gross Domestic Product (\$ Bil)	22,679	21,990
30-Year Treasury	4.63%	4.55%	4.03%	3.62%										Quarter over Quarter Change	3.4%	2.6%
oo real freasury	4.0370	4.5576	4.0376	3.02 /6	Five	d Incor	me Stvle							Year Over Year Change	3.1%	0.7%
Consumer Rates					1 IXC	u 111001	ilic Otylo							ISM Manufacturing	50.30	46.50
	7.000/	7.070/	0.000/	F 000/	5.50)% ¬			Yield Curve						78.25	79.55
30-Year Mortgage	7.36%	7.27%	6.99%	5.83%	5.25	5%								Capacity Utilization		
Prime Rate	9.25%	9.25%	9.25%	8.75%	5.00									Markit US Composite PMI	52.10	52.30
SOFR	5.31%	5.32%	5.38%	4.80%												
					4.75	5% -			_				_	U.S. General		
Commodities					4.50)% -								Leading Economic Indicators	102.8	109.7
Gold	2,344.37	2,329.75	2,062.98	2,014.93	4.25	5%	`			_				Trade Weighted Dollar Index	121.4	119.4
Crude Oil (WTI)	85.66	86.91	71.65	75.97						<u> </u>	urrent			EUR / USD	1.06	1.10
Gasoline	3.63	3.59	3.12	3.65	4.00					1	Year Ag	10		JPY / USD	153.23	133.13
Natural Gas	1.77	1.79	2.33	3.07	3.75	5% -				-		,-		CAD / USD	0.73	0.74
Copper	4.26	4.24	3.89	4.08	3.50)% -								AUD / USD	0.65	0.67
Сорро	1120		0.00		3.25									7.657 665	0.00	0.07
	P/E	P/E	Price to	Current Div	3.00			2) (- 1/	- \		2) (20.14	S&P 500 Sector Returns		
	Forward	Trailing	Book	Yield			3 Mo	2 Yr	5 Yr	7 Yr	10	0 Yr	30 Yr	SAF 500 Sector Returns	1 Month	YTD
	Forward	railing	DOOK	rieia							.,		_			
Index Characteristics					1	01	1 Month					ear to Date		Communication Services	5.67%	18.26%
Dow Jones Industrial Avg	18.38	20.76	4.77	1.96	1	Short	Interm.	Long	_		Short	Interm.	Long	Energy	9.06%	15.85%
S&P 500	21.46	22.96	4.69	1.46	5					₹				Information Technology	-2.05%	11.34%
S&P 500 Value	16.57	17.16	2.80	2.39	Govt	-0.20	-0.96	-4.18	> 10%	Govt	-0.06	-1.37	-7.32	Industrials	0.91%	8.27%
S&P 500 Growth	28.09	32.73	10.87	0.67	U					U				Financials	-1.60%	6.97%
NASDAQ	28.69	34.66	6.28	0.79	_					_ I				Materials	-0.08%	5.44%
S&P Midcap 400	16.42	16.31	2.47	1.88	Corp	-0.07	-0.84	-2.96	0% - 10%	Corp	0.50	-0.84	-4.96	Consumer Staples	-2.53%	3.44%
S&P Smallcap 600	15.42	14.92	1.77	14.77	O					O				Health Care	-5.18%	2.31%
MSCI EAFE	14.32	13.95	1.83	3.21										Consumer Discretionary	-0.80%	2.30%
MSCI Emerging Markets	12.78	14.91	1.66	2.93	눞	0.04	-0.63	-0.62	<0%	÷	1.55	0.38	0.65	Utilities	2.08%	2.30%
WISO Efferging Warkers	12.78	14.91	1.00	2.93	=	0.04	-0.03	-0.02	<0%	Ξ	1.55	0.50	0.05	Real Estate	-5.88%	-6.33%
0 5 .						1 2 Vr-	1 10 V	110 Vrc			1 2 Vro	1 10 Vrc	110 Vrs	Medi Esidle	-3.86%	-0.33%
Source: Bloomberg						1-3 Yrs	1-10 Yrs	+10 Yrs			1-3 Yrs	1-10 Yrs	+10 Yrs			

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