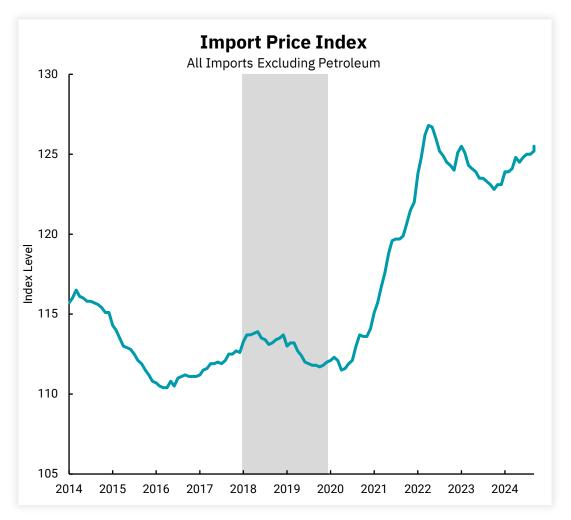
INVESTMENT MANAGEMENT

Weekly market update

Chart of the week (Nov. 22, 2024)





Getting past the election process has removed a lot of uncertainty for the capital markets, but questions remain around the implementation of President-elect Trump's policy platform. Tax policies will be a front-burner item, along with changes in regulatory oversight within many sectors, but our chart this week pertains to Trump's campaign platform on tariffs.

At their base, tariffs are a tax increase. Placing a tariff on an imported good increases the price of that good compared to goods without tariffs, which are typically domestically produced. However, how consumers react to the imposition of tariffs is not clear-cut. Simplistically, the imposition of a tariff would raise the price of the imported good by the amount of the tariff, allowing domestic goods to more easily compete on price. Overall, this increase would have an inflationary impact as the overall price consumers would pay for goods would be higher than before the imported goods were "tariffed." One must also consider the choice of an importer or seller of a good to "eat" part of the tariff by accepting a lower profit margin to protect sales volume.

But economics is rarely simple. Consumers might be willing to pay the higher price of the imported good, buy a now "cheaper" similar domestic good, substitute an alternative and buy neither the imported nor domestic good...or choose not to buy anything and save their money. Across this range of options, we see impacts on overall economic activity, which could include slower overall growth. In short, the impact on inflation is not clear cut nor is the impact on economic activity. It is important to note that tariffs are in place today and can be used to help level the playing field across countries and economies. However, a policy of broad tariff imposition, which leads to retaliation by other countries, quickly devolves into a much slower rate of economic growth and more losers than winners.

This week's chart shows what happened to the import price index during President Trump's previous administration when tariffs were raised. The data from this period shows that the impact of tariffs was deflationary instead of inflationary, as the overall index of import prices declined. Does that mean we should expect the same thing now? The devil will be in the details of implementation. The threat of tariffs may be more of a negotiating tactic than an actual tool to use. We expect the idea of "reciprocity" to be used as we go through this process. A number of countries have more open access to our markets than we do to theirs. The idea of raising tariffs on a country's imports to the U.S. might lead to the foreign country reducing tariffs on our exports into their economy.

Of course, tariffs can also be an economic "weapon," and the rhetoric surrounding tariffs on Chinese imports has been more severe. This is going to be a policy that we will watch closely as we consider the implications on the economy, markets, inflation and interest rates.

INVESTMENT MANAGEMENT

Weekly market update



Commentary (Nov. 22, 2024)

Domestic Equities

- U.S. stocks were positive for the week, led by small caps, which were up close to 4%. Despite volatility tied to inflation and high interest rates, small caps have outperformed large caps by about 10% in the back half of the year. As of June 30, large caps had outperformed small caps by over 15%.
- Nvidia reported better-than-expected earnings this week, with sales and
 profits nearly doubling over last year, powered by the rise of AI technology.
 The stock recently peaked at over \$148 per share, up nearly 200% for the
 year, making it the world's most valuable company.
- Tax software provider Intuit had a volatile week after members of the incoming Trump administration talked about the government rolling out a free app for filing taxes. During its disappointing earnings call, the Intuit CEO called the plan unlikely, and several analysts agreed.

Bonds

- U.S. Treasuries were mixed with short-term rates moving higher, while longer-term bonds benefited from a flight to safety on rising geopolitical uncertainty.
- Short-term U.S. inflation expectations continued to move higher, with the one-year U.S. Treasury breakeven breaching 2.70%.
- Convertible bonds led the fixed-income market for the week. The rally in convertible bonds was powered partly by MicroStrategy, which has benefited from the rally in Bitcoin.
- European sovereign bond yields fell, and the exchange rate between the
 euro and the U.S. dollar dropped to its lowest level since 2020 on weaker
 Purchasing Managers' Indices (PMIs) and rising rate-cut expectations.
 Overnight index swaps (OIS) are now pricing in just under a 50%
 probability that the European Central Bank will cut rates by 0.50% in
 December.

International Equities

- Foreign stocks inched higher as underlying investor sentiment remains cautious over lingering concerns about potential global trade policy changes from the new U.S. administration.
- Developed markets inched higher, with uneven performance across
 Europe's largest markets. On the economic front, Japan's headline inflation
 rate slipped to 2.3%, while the U.K.'s inflation rose sharply to a higher-thanexpected 2.3%.
- Emerging markets struggled to find momentum during the week with bumpy performance across the largest markets in Asia and Latin America.
 Asian markets encountered some volatility as concerns surfaced about the corporate earnings outlook, economic growth and the adequacy of China's recent stimulus measures to lift consumer demand in its economy.

Economics

- On Thursday, existing home sales showed a month-over-month increase of 3.4%. This figure was in line with expectations and showed that home buyers had taken advantage of slightly lower mortgage rates. Home sales year-over-year rose 2.9%, which was the first increase since July 2021. Actual sales figures reached 3.96 million, which is still below pre-pandemic levels.
- Jobless claims showed an increase of 213,000 new unemployment claims.
 This was slightly below consensus estimates of 219,000. Jobless claims have been slowly falling since the increase from the hurricanes and labor strikes.
- The S&P Case-Shiller home price index and new home sales will be reported on Tuesday.



Weekly Market Update

For Week Ending November 22, 2024

Markets					Equ	ity Styl	le							Economic Data		
			Change From		6,20	00 -									Last Dalassa	V A
Capital Markets	Last Price	Prior Week	Year End	Year Ago				S&P 500					~~	Inflation	Last Release	Year Age
Dow Jones Industrial Avg	44,296.51	2.0%	19.5%	28.0%	5,70					~~~	my my	V	-6	CPI Headline Inflation	2.6%	3.29
S&P 500 Index		1.7%	26.7%		5,20	00 -					. (-		CPI Core Inflation		
	5,969.34			32.8%	4,70	00 - @	~~~~	~~	-						3.3%	4.09
NASDAQ Composite	19,003.65	1.8%	27.4%	34.2%										Personal Consumption Exp (PCE) Core	2.7%	3.79
S&P 400 Midcap Index	3,341.77	4.2%	21.7%	33.2%	4,20	00 -										
S&P 600 Smallcap Index	1,517.34	3.7%	16.9%	32.3%	3,70	00 -								Jobs		
MSCI EAFE	8,120.29	0.0%	4.3%	11.1%	3,20	nn -								Unemployment Rate (U3)	4.1%	3.89
MSCI Emerging Markets	579.23	0.2%	8.5%	13.2%										Broader Unemployment Rate (U6)	7.7%	7.29
Bloomberg US Agg	2,194.90	0.2%	1.5%	6.2%	2,70	00 -								JOLT Survey (in millions)	7.44	9.3
Bloomberg Municipal 5 Yr	496.56	0.1%	1.6%	4.2%	2,20	00 +	+ +			+	+ +	-	+	Jobless Claims (000's)	213	213
Bloomberg US Corporate	3,302.06	0.1%	2.5%	8.1%		Nov-23	Jan-24	1 Mar-2	4 May-24	Jι	ıl-24	Sep-24	Nov-24	Change in Non-Farm Payroll (000's)	12	16
Bloomberg Glb Agg ex US Hdg	588.45	0.2%	4.2%	7.6%					,			•		Average Hourly Earnings (Y/Y % Change)	4.0%	4.39
Bloomberg High Yield	2,682.87	0.3%	8.2%	13.3%			1 Month	*			v	ear to D	oto*			
MSCI US REIT Index	2,458.82	2.2%	14.4%	28.3%			1 WONTH				10	ear to L	ate	Consumer & Spending		
Bloomberg Commodity Index	238.01	3.1%	5.1%	2.0%		Value	Core	Growth			Value	Core	Growth	Consumer Confidence (Conf Board)	108.7	99.
,					m					m				Consumer Spending (\$ Bil)	20,024	19.02
	Last Price/Yield	Prior Week	Year End	Year Ago	Large	2.69	2.14	1.73	> 10%	arge	19.27	26.69	33.41	Consumer Credit (\$ Bil)	5,103	4.99
Key Rates					Ľ					2				Retail Sales (\$ Bil)	719	69
Fed Funds Target	4.75%	4.75%	5.50%	5.50%	li			1						,		00.
3-Month Treasury	4.54%	4.49%	5.33%	5.41%	Mid	6.91	6.58	6.27	0% - 10%	Νįς	18.80	21.7	24.46	Housing		
1-Year Treasury	4.40%	4.32%	4.76%	5.25%	2	0.01	0.00	0.27	078 - 1078	≥	10.00			Housing Starts (000's)	1.311	1.36
2-Year Treasury	4.37%	4.30%	4.25%	4.90%				1						Case-Shiller Home Price Index	325.03	311.78
5-Year Treasury	4.29%	4.31%	3.85%	4.43%	Small	8.47	8.37	8.26	<0%	<u></u>	13.90	16 0	19.73	Case-Smiller Florine Flice index	323.03	311.71
7-Year Treasury	4.34%	4.38%	3.88%	4.45%	S	0.47	0.37	0.20	<0%	S	13.50	10.0	19.73	U.S. Productivity		
10-Year Treasury	4.40%	4.44%	3.88%	4.40%		*S&P Indice								Real Gross Domestic Product (\$ Bil)	23,386	22,78
30-Year Treasury						SAF IIIUICE	75							Quarter over Quarter Change		
30-rear freasury	4.59%	4.62%	4.03%	4.54%	Eive	d Inco	me Stvle								2.8%	4.4%
					rixe	a inco	me Style							Year Over Year Change	2.7%	3.2%
Consumer Rates					5.5	0% ¬			Yield Curve	4				ISM Manufacturing	46.50	46.90
30-Year Mortgage	7.23%	7.33%	6.99%	5.83%					ricia Garve	•				Capacity Utilization	77.13	78.2
Prime Rate	8.50%	8.50%	9.25%	9.25%	5.2	5% -					0			Markit US Composite PMI	55.30	50.7
SOFR	4.57%	4.57%	5.38%	5.31%	0.2	0,0				_	—Curren	nt				
					5.0	0% -				_	—1 Year	Ago		U.S. General		
Commodities					0.0	0,0						3		Leading Economic Indicators	99.5	103.
Gold	2,716.19	2,563.25	2,062.98	1,990.17	4.7	5%								Trade Weighted Dollar Index	127.1	121.4
Crude Oil (WTI)	71.24	66.92	71.65	73.95	7.7	070								EUR / USD	1.04	1.09
Gasoline	3.06	3.08	3.12	3.27	4.5	0%	_							JPY / USD	154.78	149.5
Natural Gas	3.13	2.82	2.33	4.01	4.5	0 /6								CAD / USD	0.72	0.73
Copper	4.13	4.11	3.89	3.92	4.2	E0/			$\overline{}$					AUD / USD	0.65	0.6
2565					4.2	3%								1.327.332	0.00	0.00
					4.0	00/										
	P/E	P/E	Price to	Current Div	4.0		3 Mo	2 Yr	5 Yr	7 Y	/r 1	0 Yr	30 Yr	S&P 500 Sector Returns		
	Forward	Trailing	Book	Yield			3 IVIO	2 11	3 11	, ,		0 11	30 11		1 Month	YTE
Index Characteristics							1 Month	*			Y	ear to D	ate*	Financials	7.60%	36.54%
Dow Jones Industrial Avg	23.56	23.45	5.57	1.57		Short		Long			Short	Intern		Information Technology	-0.53%	34.71%
S&P 500	24.62	25.02	5.19	1.29	1	2270							9	Communication Services	2.34%	32.82%
S&P 500 Value	18.82	18.86	2.97	2.23	Govt	-0.22	-0.66	-1.68	> 10%	Govt	3.39	2.17	-4.49	Utilities Utilities		
S&P 500 Value S&P 500 Growth	31.75	34.21	12.01	0.63	ŏ	0.22	-0.00	-1.00	> 1076	ŏ	3.33	T 2.1/	-4.45		0.17%	31.76%
NASDAQ	35.01	37.39	7.24	0.69	1									Industrials	3.97%	26.479
					ē	0.00	0.44	0.05		٩	1.66	4.03	0.44	Consumer Discretionary	10.67%	24.179
S&P Midcap 400	19.00	18.71	2.75	1.61	Corp	-0.08	-0.44	-0.95	0% - 10%	Corp	4.66	4.03	-0.44	Energy	6.98%	19.179
S&P Smallcap 600	18.61	18.43	2.01	2.24	-					_				Consumer Staples	0.71%	19.00%
MSCI EAFE	14.61	13.78	1.78	3.24										Real Estate	0.54%	12.90%
MSCI Emerging Markets	13.34	12.74	1.70	2.85	Ξ	0.55	0.60	0.21	<0%	₹	8.92	8.21	6.71	Materials	-2.55%	11.129
														Health Care	-4.57%	7.07%
Source: Bloomberg						1-3 Yrs	1-10 Yrs	+10 Yrs			1-3 Yrs	1-10 Yr	s +10 Yrs			

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